Updated from Developer

Updated from RKG Analysis

Updated from CCE Consultant

EXHIBIT 2 - RKG's ADJUSTED PRO FORMA FOR 2022 COMMUNITY PLAN - BASELINE OPTION*
McIntyre Project - Stabilized Year 1

| Building Assumptions (GLA) |  |  |
| :--- | :--- | ---: |
| Prop Type | SF | \% Of Total |
| Residential Area | 35,114 | $34 \%$ |
| Retail Area | 29,831 | $28 \%$ |
| Signature Restaurant Area |  | - |
| Office | 39,750 | $0 \%$ |
| Total SF | 104,695 | $100 \%$ |
| Parking Spaces |  | 38 |







Expenses
CAM

| CAM | \$147,458 | \$151,882 | \$156,438 | \$161,131 | \$165,965 | \$170,944 | \$176,073 | \$181,355 | \$186,795 | \$192,399 | \$198,171 | \$204,116 | \$210,240 | \$216,547 | \$223,043 | \$229,735 | \$236,627 | \$243,726 | \$251,0 | \$258, 5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tax | \$266,935 | \$274,943 | \$274,943 | \$27,943 | \$27,943 | \$27,943 | \$27,943 | \$27,943 | \$27,943 | \$274,943 | \$274,943 | \$27,943 | \$274,943 | \$274,943 | \$27,943 | \$27,943 | \$274,943 | \$27,943 | \$274,943 | \$274,943 |
| Insurance | \$33,600 | \$40,788 | \$40,788 | \$40,788 | \$40,788 | \$40,788 | \$40,788 | \$40,788 | \$40,788 | \$40,788 | \$40,788 | \$40,788 | \$40,788 | \$40,788 | \$40,788 | \$40,788 | \$40,788 | \$40,788 | \$40,788 | 540,788 |
| ities | \$63,600 | \$65,508 | \$66,508 | \$65,508 | \$65,508 | \$65,508 | \$65,508 | \$65,508 | \$65,508 | \$66,508 | \$65,508 | 565,508 | \$65,508 | \$66,508 | \$65,50 | 508 | \$65,508 | \$66,508 | \$665,508 | 508 |
| und lease | \$33,539 | \$34,042 | \$34,553 | \$35,071 | \$35,597 | \$36,309 | \$37,036 | \$37,776 | \$38,532 | \$39,302 | \$40,088 | 540,890 | \$41,708 | \$42,542 | \$43,39 | \$44,261 | \$45,12 | \$46,049 | 546,970 | \$47,909 |
| Management fee | 570,527 | \$72,643 | \$74,822 | \$77,067 | \$79,379 | \$81,760 | \$84,213 | \$86,739 | \$88,341 | \$92,022 | 594,782 | 597,626 | \$100,55 | \$103,5 | \$106,63 | \$109,8 | \$113, | \$116 | \$12 | \$123,669 |
| toll Expen | \$621,659 | S63,806 | 5647,052 | 9,508 | 66,18 | \$670,253 | 5678,560 | \$687,109 |  |  |  |  |  |  |  |  |  |  |  |  |

 | Cap Reserves | 57,023 | 57,023 | 57,023 | 57,023 | 57,023 | 57,023 | 57,023 | 57,023 | 57,023 | 57,023 | 57,023 | 57,023 | 57,023 | 57,023 | 57,023 | 57,023 | 57,023 | 57,023 | 57,023 | 57,023 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |



|  |  |  | Rental Growth Rate Expense Growth Rate |  | $\begin{aligned} & 3.00 \% \\ & 3.00 \% \end{aligned}$ | $\begin{aligned} & 3.00 \% \\ & 3.00 \% \end{aligned}$ | $\begin{aligned} & 3.00 \% \\ & 3.00 \% \end{aligned}$ | $\begin{aligned} & 3.00 \% \\ & 3.00 \% \end{aligned}$ | $\begin{aligned} & 3.00 \% \\ & 3.00 \% \end{aligned}$ | $\begin{aligned} & 3.00 \% \\ & 3.00 \% \end{aligned}$ | $\begin{aligned} & 3.00 \% \\ & 3.00 \% \end{aligned}$ | $\begin{aligned} & 3.00 \% \\ & 3.00 \% \end{aligned}$ | $\begin{aligned} & 3.00 \% \\ & 3.00 \% \end{aligned}$ | $\begin{aligned} & 3.00 \% \\ & 3.00 \% \end{aligned}$ | $\begin{aligned} & 3.00 \% \\ & 3.00 \% \end{aligned}$ | $\begin{aligned} & 3.00 \% \\ & 3.00 \% \end{aligned}$ | $\begin{aligned} & 3.00 \% \\ & 3.00 \% \end{aligned}$ | $\begin{aligned} & 3.00 \% \\ & 3.00 \% \end{aligned}$ | $\begin{aligned} & 3.00 \% \\ & 3.00 \% \end{aligned}$ | $\begin{aligned} & 3.00 \% \\ & 3.00 \% \end{aligned}$ | $\begin{aligned} & 3.00 \% \\ & 3.00 \% \end{aligned}$ | $\begin{aligned} & 3.00 \% \\ & 3.00 \% \end{aligned}$ | $3.00 \%$ $3.00 \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Square Footage |  |  |  | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | Year 11 | Year 12 | Year 13 | Year 1 | Year 1 | Year 16 | Year 17 | Year 1 | Year 1 | Year 20 |
| Retai/Restaurant | 29,831 |  | Retail Rent | \$1,186,789 | \$1,222,393 | \$1,259,064 | \$1,296,836 | \$1,335,742 | \$1,375,814 | \$1,417,088 | \$1,459,601 | \$1,503,389 | \$1,548,491 | \$1,594,945 | \$1,642,794 | \$1,692,077 | \$1,742,840 | \$1,795,125 | \$1,848,979 | \$1,904,448 | \$1,961,581 | \$2,020,429 | \$2,081,042 |
| Signature Restaurant |  |  | General Vacancy | ( $\$ 59,339)$ | (\$61,120) | ( $\$ 62,953$ ) | ( $\$ 64,842$ ) | ( 566,787 ) | (\$68,791) | ( $\$ 70,854)$ | ( $\$ 72,980)$ | ( $\$ 75,169)$ | ( $\$ 77,425$ ) | (\$79,747) | ( $\$ 82,140)$ | $(\$ 84,604)$ | ( 587,142 ) | ( $\$ 89,756$ ) | (\$92,449) | ( 995,222 ) | ( $\$ 98,079)$ | (\$101,021) | (\$104,052) |
| Annual Rent |  |  | Scheduled Base Rent | \$1,127,450 | \$1,161,273 | \$1,196,111 | \$1,231,995 | \$1,268,954 | \$1,307,023 | \$1,346,234 | \$1,386,621 | \$1,428,219 | \$1,471,066 | \$1,515,198 | \$1,560,654 | \$1,607,474 | \$1,655,698 | \$1,705,369 | \$1,756,530 | \$1,809,226 | \$1,863,502 | \$1,919,407 | \$1,976,990 |
| Retail/Restaurant Signature Restaurant | $\begin{aligned} & \$ 39.78 \\ & \$ 47.74 \\ & \hline \end{aligned}$ |  | Other Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | Recoveries | \$2,028,901 | \$2,044,594 | \$2,060,752 | \$2,077,388 | \$2,094,516 | \$620,752 | \$639,066 | \$657,924 | \$677,341 | \$697,334 | \$717,920 | \$739,117 | \$760,943 | \$783,417 | \$806,558 | \$830,386 | \$854,921 | \$880,186 | \$906,200 | \$932,987 |
| Cos |  |  | Total Other Income | \$2,028,901 | \$2,044,594 | \$2,060,752 | \$2,077,388 | \$2,094,516 | \$620,752 | \$639,066 | \$657,924 | \$677,341 | \$697,334 | \$717,920 | \$739,117 | \$760,943 | \$783,417 | \$806,558 | \$830,386 | \$854,921 | \$880,186 | \$906,200 | \$932,987 |
| Expense | Monthly | Annually |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CAM | \$6,935 | \$83,214 | Total Rental Income | \$3,156,351 | \$3,205,867 | \$3,256,863 | \$3,309,382 | \$3,363,470 | \$1,927,775 | \$1,985,300 | \$2,044,545 | \$2,105,560 | \$2,168,400 | \$2,233,118 | \$2,299,771 | \$2,368,416 | \$2,439,114 | \$2,511,926 | \$2,586,916 | \$2,664,147 | \$2,743,688 | \$2,825,607 | \$2,909,977 |
| Tax | \$21,972 | \$263,660 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insurance | \$4,163 | \$49,956 | Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Utilities | \$5,578 | \$66,930 | CAM | \$83,214 | \$85,710 | \$88,282 | \$90,930 | \$93,658 | \$96,468 | \$99,362 | \$102,343 | \$105,413 | \$108,575 | \$111,833 | \$115,188 | \$118,643 | \$122,203 | \$125,869 | \$129,645 | \$133,534 | \$137,540 | \$141,666 | \$145,916 |
| Total | \$38,647 | \$463,760 | tax | \$263,660 | \$271,570 | \$279,717 | \$288,108 | \$296,752 | \$305,654 | \$314,824 | \$324,269 | \$333,997 | \$344,016 | \$354,337 | \$364,967 | \$375,916 | \$387,194 | \$398,809 | \$410,774 | \$423,097 | \$435,790 | \$448,864 | \$462,329 |
|  |  |  | Insurance | \$49,956 | \$51,455 | \$52,998 | \$54,588 | \$56,226 | \$57,913 | \$59,650 | \$61,440 | \$63,283 | \$65,181 | \$67,137 | \$69,151 | \$71,225 | \$73,362 | \$75,563 | \$77,830 | \$80,165 | \$82,570 | \$85,047 | \$87,598 |
| General Vacancy Rate | $5 \%$ |  | Ground Lease | \$28,493 | \$28,921 | \$29,354 | \$29,795 | \$30,242 | \$30,847 | \$31,463 | \$32,093 | \$32,735 | \$33,389 | \$34,057 | \$34,738 | \$35,433 | \$36,142 | \$36,864 | \$37,602 | \$38,354 | \$39,121 | \$39,903 | \$40,701 |
|  |  |  | Utilities | \$66,930 | \$68,938 | \$71,006 | \$73,136 | \$75,330 | \$77,590 | \$79,918 | \$82,315 | \$84,785 | \$87,328 | \$89,948 | \$92,647 | \$95,426 | \$98,289 | \$101,238 | \$104,275 | \$107,403 | \$110,625 | \$113,944 | \$117,362 |
| Management Fee | 4\% |  | TI Recovery | \$1,491,550 | \$1,491,550 | \$1,491,550 | \$1,491,550 | \$1,491,550 | so | \$0 | so | \$0 | \$0 |  |  |  |  |  |  |  |  |  |  |
|  |  |  | Management Fee | \$45,098 | \$46,451 | \$47,844 | \$49,280 | \$50,758 | \$52,281 | \$53,849 | \$55,465 | \$57,129 | \$58,843 | \$60,608 | \$62,426 | \$64,299 | \$66,228 | \$68,215 | \$70,261 | \$72,369 | \$74,540 | \$76,776 | \$79,080 |
| Cap Reserves | 50.20 |  | Total Expenses | \$2,028,901 | \$2,044,594 | \$2,060,752 | \$2,077,388 | \$2,094,516 | \$620,752 | \$639,066 | \$657,924 | \$677,341 | \$697,334 | \$717,920 | \$739,117 | \$760,943 | \$783,417 | \$806,558 | \$830,386 | \$854,921 | \$880,186 | \$906,200 | \$932,987 |
|  |  |  | NOI | \$1,127,450 | \$1,161,273 | \$1,196,111 | \$1,231,995 | \$1,268,954 | \$1,307,023 | \$1,346,234 | \$1,386,621 | \$1,428,219 | \$1,471,066 | \$1,515,198 | \$1,560,654 | \$1,607,474 | \$1,655,698 | \$1,705,369 | \$1,756,530 | \$1,809,226 | \$1,863,502 | \$1,919,407 | \$1,976,990 |
|  |  |  | Cap Reserves | so | \$0 | so | so | \$0 | \$0 | \$0 | so | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | so | \$0 |
|  |  |  | Cash Flow Before Deb | \$1,127,450 | \$1,161,273 | \$1,196,111 | \$1,231,995 | \$1,268,954 | \$1,307,023 | \$1,346,234 | \$1,386,621 | \$1,428,219 | \$1,471,066 | \$1,515,198 | \$1,560,654 | \$1,607,474 | \$1,655,698 | \$1,705,369 | \$1,756,530 | \$1,809,226 | \$1,863,502 | \$1,919,407 | \$1,976,990 |


|  |  |  |  |  |  |  |  |  |  |  |  |  | Office Stabiliz | ized |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Office Space | 39,750 |  |  | Rental Growth Rate |  | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | $3.00 \%$ $3.00 \%$ |
| Office Rent | \$33.95 |  |  | Expense Growth Rate |  | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | Yeor 13 | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3ear 19 | 3.00\% |
|  |  |  |  |  | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | Year 11 | Year 12 | Year 13 | Year 14 | Year 15 | Year 16 | Year 17 | Year 18 | Year 19 | $\frac{\text { Year } 20}{}$ |
|  | Other Revenue |  |  | Office Rent | \$1,349,465 | \$1,89,949 | \$1,431,647 | \$1,474,597 | \$1,518,835 | \$1,564,400 | \$1,611,332 | \$1,659,671 | \$1,709,462 | \$1,760,745 | \$1,813,568 | \$1,867,975 | \$1,924,014 | \$1,881,735 | \$2,041,187 | \$2,102,422 | \$2,165,495 | \$2,230,460 | \$2,297,373 | \$2,366,295 |
| Parking Spaces | Monthly Rent | Total Monthly | Annually | General Vacancy | $(567,473)$ | ( 569,497 ) | ( 571,582 ) | ( 573,730$)$ | ( 575,942 ) | $(578,220)$ | $(580,567)$ | $(582,984)$ | (585,473) | $(588,037)$ | ( 590,678 ) | ( 593,399 ) | ( 596,201$)$ | ( 599,087 ) | $(\$ 102,059)$ | ( $\$ 105,121$ ) | $(\$ 108,275)$ | ( 5111,523 ) | ( 5114,869 ) | ( $\$ 118,315)$ |
| 60 | 0 \$200 | \$12,000 | \$144,000 | Scheduled Base Rent | \$1,281,992 | \$1,32,451 | \$1,360,065 | \$1,400,867 | \$1,42, 893 | \$1,486,180 | \$1,530,765 | \$1,576,688 | \$1,623,989 | \$1,672,708 | \$1,722,889 | \$1,774,576 | \$1,827,813 | \$1,882,648 | \$1,93, 127 | \$1,997,301 | \$2,057,220 | \$2,118,937 | \$2,182,505 | \$2,247,980 |
|  | Costs |  |  | other Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Expense | Fixed Percent | Monthly | Annually | Recoveries | \$1,54,100 | \$1,573,322 | \$1,593,113 | \$1,613,488 | \$1,634,466 | \$761,891 | \$784,336 | \$807,447 | \$831,243 | \$855,744 | \$880,972 | \$906,947 | \$933,692 | \$961,231 | \$989,586 | \$1,018,783 | \$1,048,845 | \$1,09,799 | \$1,111,672 | \$1,144,491 |
| CAM | 50\% | \$8,28 | \$98,739 | Parking | \$144,000 | \$148,320 | \$152,770 | \$157,353 | \$162,073 | \$166,935 | \$171,944 | \$17,102 | \$182,415 | \$187,887 | \$193,524 | \$199,330 | \$25,310 | \$211,469 | \$217,813 | \$224,347 | \$231,078 | \$238,010 | \$245,150 | \$252,505 |
| Tax | 100\% | \$27,789 | \$333,463 | Total Other Income | \$1,698,100 | \$1,721,642 | \$1,745,882 | \$1,70,841 | \$1,796,539 | \$928,826 | \$956,280 | \$984,549 | \$1,013,658 | \$1,043,631 | \$1,074,496 | \$1,106,277 | \$1,139,002 \$ | \$1,172,700 | \$1,207,399 | \$1,243,130 | \$1,27,923 | \$1,317,810 | \$1,356,823 | \$1,396,995 |
| Insurance | 100\% | \$4,939 | \$59,271 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Utilities | 25\% | \$6,584 | \$79,005 | Total Rental Income | \$2,980,092 | \$3,042,094 | \$3,105,947 | \$3,171,708 | \$3,239,432 | \$2,415,006 | \$2,487,045 \$ | \$2,561,237 | \$2,637,646 | \$2,716,340 | \$2,797,385 | \$2,880,853 | \$2,966,815 \$ | \$3,055,348 | \$3,146,527 | \$3,240,431 | \$3,337,143 | \$3,436,746 | \$3,539,327 | \$3,644,975 |
| Total |  | \$47,540 | \$570,478 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| General Vacancy Rate | 5\% |  |  | сам | \$98,739 | \$101,701 | \$104,752 | \$107,895 | \$111,132 | \$114,466 | \$117,900 | \$121,437 | \$125,080 | \$128,832 | \$132,697 | \$136,678 | \$140,778 | \$145,002 | \$149,352 | \$153,832 | \$158,447 | \$163,201 | \$168,097 | \$173,139 |
|  |  |  |  | Tax | \$333,463 | \$343,467 | \$353,771 | \$364,384 | \$375,316 | \$386,575 | \$388,172 | \$410,117 | \$422,421 | \$435,094 | \$448,146 | \$461,591 | \$475,439 | \$489,702 | \$504,393 | \$519,524 | \$535,110 | \$551,164 | \$567,698 | \$584,729 |
| Management Fee | $4 \%$ |  |  | Insurance | \$59,271 | \$61,049 | \$62,881 | \$64,767 | \$66,710 | \$68,711 | \$70,773 | \$72,896 | \$75,083 | \$77,335 | \$79,655 | \$82,045 | \$84,506 | \$87,041 | \$89,653 | \$92,342 | \$95,113 | \$97,966 | \$100,905 | \$103,932 |
|  |  |  |  | Ground Lease | \$37,967 | \$38,537 | \$39,115 | \$39,702 | \$40,297 | \$41,103 | \$41,925 | \$42,764 | \$43,619 | \$44,491 | \$45,381 | \$46,289 | \$47,215 | \$48,159 | \$49,122 | \$50,105 | \$51,107 | \$52,129 | \$53,171 | \$54,235 |
| Cap Reserves | 50.20 |  |  | Utilities | \$79,005 | \$81,375 | \$83,816 | \$86,331 | \$88,921 | \$91,588 | \$94,336 | \$97,166 | \$100,081 | \$103,084 | \$106,176 | \$109,361 | \$112,642 | \$116,022 | \$119,502 | \$123,087 | \$126,780 | \$130,583 | \$134,501 | \$138,536 |
|  |  |  |  | TI Recovery | \$894,375 | \$894,375 | \$894,375 | \$894,375 | \$894,375 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | Management Fee | \$51,280 | \$52,818 | \$54,403 | \$56,035 | \$57,716 | \$59,447 | \$61,231 | \$63,068 | \$64,960 | \$66,908 | \$68,916 | \$70,983 | \$73,113 | \$75,306 | \$77,565 | \$79,892 | \$82,289 | \$84,757 | \$87,300 | \$89,919 |
|  |  |  |  | Total Expenses | \$1,554,100 | \$1,573,322 | \$1,593,113 | \$1,613,488 | \$1,634,466 | \$761,891 | \$784,336 | \$807,447 | \$831,243 | \$855,744 | \$880,972 | \$906,947 | \$933,692 | \$961,231 | \$989,586 | \$1,018,783 | \$1,048,845 | \$1,079,799 | \$1,111,672 | \$1,144,491 |
|  |  |  |  | NOI | \$1,42,992 | \$1,468,771 | \$1,512,834 | \$1,558,219 | \$1,604,966 | \$1,653,115 | \$1,702,708 | \$1,753,790 | \$1,806,403 | \$1,860,596 | \$1,916,413 | \$1,973,906 | \$2,033,123 \$2 | \$2,094,117 | \$2,15,940 | \$2,221,648 | \$2,288,298 | \$2,356,947 | \$2,427,655 | $\underline{\$ 2,500,485}$ |
|  |  |  |  | Cap Reserves | \$7,950 | \$7,950 | \$7,950 | \$7,950 | \$7,950 | \$7,950 | \$7,950 | \$7,950 | \$7,950 | \$7,950 | \$7,950 | \$7,950 | \$7,950 | \$7,950 | \$7,950 | \$7,950 | \$7,950 | \$7,950 | \$7,950 | \$7,950 |
|  |  |  |  | Cash Flow Before Debt Service | \$1,418,042 | \$1,460,821 | \$1,504,884 | \$1,550,269 | \$1,597,016 | \$1,645,165 | \$1,694,758 | \$1,745,840 | \$1,798,453 | \$1,852,646 | \$1,908,463 | \$1,965,956 | \$2,025,173 | \$2,086,167 | \$2,148,990 | \$2,213,998 | \$2,280,348 | \$2,348,997 | \$2,41,705 | \$2,492,535 |


| Residential Total Area | 35,114 Room Square Feet |  | 35,114 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential Unit Assumptions |  |  |  |  |  |  |
| Bed/Bath | Units | Monthly Rent | Total Monthly | Annually | Total Square Feet | Monthly PSF |
| Studio | 6 | \$2,594 | \$15,563 | \$186,761 | 3,260 | \$4.77 |
| 1/1 | 17 | \$3,018 | \$51,311 | \$615,738 | 10,748 | \$4.77 |
| $1 / 1$ plus Den | 9 | \$3,610 | \$32,486 | \$389,833 | 7,205 | \$4.51 |
| 2/1 | 7 | \$3,901 | \$27,308 | \$327,691 | 6,864 | \$3.98 |
| 2/1 plus Den | 6 | \$4,666 | \$27,996 | \$335,950 | 7,037 | \$3.98 |
| Total | 45 | \$3,437 | \$154,664 | \$1,855,972 | 35,114 | \$4.40 |

# residential lease up 

| Vacancy Rate | \% | \% | 5\% | \%\% | 15\% | 10\% |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Month 1 | Month 2 | Month 3 | Month 4 | Month 5 | Month 6 | Month 7 | Month 8 | Month 9 | Month 10 | Month 11 | Month 12 |
| Potential Base Rent | \$154,664 | \$154,664 | \$154,664 | \$154,664 | \$154,664 | \$154,664 | \$154,664 | \$154,664 | \$154,664 | \$154,664 | 54,6 | \$154,664 |
| General Vacancy | $(\$ 146,931)$ | (\$115,998) | $(\$ 85,065)$ | ( $\$ 46,399$ ) | $(\$ 23,200)$ | (\$15,466) | $(\$ 7,733)$ | (\$7,733) | $(\$ 7,733)$ | (\$7,733) | $(\$ 7,733)$ | (\$7,733) |
| Scheduled Base Rent | \$7,733 | \$38,666 | \$69,599 | \$108,265 | \$131,465 | \$139,198 | \$146,931 | \$146,931 | \$146,931 | \$146,931 | \$146,931 | \$146,931 |
| Total Rental Revenue | \$7,733 | \$38,666 | \$69,599 | \$108,265 | \$131,465 | \$139,198 | \$146,931 | \$146,931 | \$146,931 | \$146,931 | \$146,931 | \$146,931 |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |
| CAM | \$6,451 | \$7,680 | \$8,90 | \$10,445 | \$11,367 | \$11,674 | \$12,288 | \$12,288 | \$12,288 | \$12,288 | \$12,28 | \$12,288 |
| Tax | \$22,245 | \$22,245 | \$22,245 | \$22,245 | \$22,245 | \$22,245 | \$22,245 | \$22,245 | \$22,245 | \$22,245 | \$22,245 | \$22,245 |
| Insurance | \$3,300 | \$3,300 | \$3,300 | \$3,300 | \$3,300 | \$3,300 | \$3,300 | \$3,300 | \$3,300 | \$3,300 | \$3,300 | \$3,300 |
| Utilities | \$1,524 | \$2,319 | \$3,114 | \$4,108 | \$4,704 | \$4,903 | \$5,300 | \$5,300 | \$5,300 | \$5,300 | \$5,30 | \$5,300 |
| Ground Lease | \$2,795 | \$2,795 | \$2,795 | \$2,795 | \$2,795 | \$2,795 | \$2,795 | \$2,795 | \$2,795 | \$2,795 | \$2,795 | \$2,795 |
| Management Fee | \$309 | \$1,547 | \$2,784 | \$4,331 | \$5,259 | \$5,568 | \$5,877 | \$5,877 | \$5,877 | \$5,877 | \$5,877 | \$5,877 |
| Total Expenses | \$36,624 | \$39,885 | \$43,146 | \$47,223 | \$49,668 | \$50,484 | \$51,805 | \$51,805 | \$51,805 | \$51,805 | \$51,805 | \$51,805 |
| NOI | (\$28,891) | (\$1,219) | \$26,453 | \$61,042 | \$81,796 | \$88,714 | \$95,126 | \$95,126 | \$95,126 | \$95,126 | \$95,126 | \$95,126 |
| Cap Reserves | \$585 | \$585 | \$585 | \$585 | \$585 | \$585 | \$585 | \$585 | \$585 | \$585 | \$585 | \$585 |


| Total Square Footage |  |
| :---: | :---: |
| Retail/Restaurant <br> Signature Restaurant | 29,831 |
| Annual Rent | - |
| Retail/Restaurant | $\$ 39.78$ |
| Signature Restaurant | $\$ 47.74$ |


| Costs |  |  |  |
| :--- | ---: | ---: | ---: |
| Expense | Fixed Percent | Monthly | Annually |
| CAM | $50 \%$ | $\$ 6,935$ | $\$ 83,214$ |
| Tax | $100 \%$ | $\$ 21,972$ | $\$ 263,660$ |
| Insurance | $100 \%$ | $\$ 4,163$ | $\$ 49,956$ |
| Utilities | $\underline{105}$ | $\$ 5,578$ | $\$ 66,930$ |
| Total |  | $\$ 38,647$ | $\$ 463,760$ |


| General Vacancy Rate | $5 \%$ |
| :--- | ---: |
| Management Fee | $4 \%$ |
| Cap Reserves | $\$ 0.20$ |


| Lease Up Period | Lease Up Vacancy | Vacant SF |
| :--- | ---: | ---: |
| Month 1 | $95 \%$ | - |
| Month 2 | $90 \%$ | - |
| Month 3 | $85 \%$ | - |
| Month 4 | $75 \%$ | - |
| Month 5 | $65 \%$ | - |
| Month 6 | $55 \%$ | - |
| Month 7 | $45 \%$ | - |
| Month 8 | $35 \%$ | - |
| Month 9 | $25 \%$ | - |
| Month 10 | $20 \%$ | - |
| Month 11 | $15 \%$ | - |
| Month 12 | $10 \%$ | - |


| Retail Lease Up |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lease Up Vacancy | 95\% | 90\% | 85\% | 75\% | 65\% | 55\% | 45\% | 35\% | 25\% | 20\% | 15\% | 10\% |
|  | Month 1 | Month 2 | Month 3 | Month 4 | Month 5 | Month 6 | Month 7 | Month 8 | Month 9 | Month 10 | Month 11 | Month 12 |
| $\overline{\text { Retail Rent }}$ | \$98,899 | \$98,899 | \$98,899 | \$98,899 | \$98,899 | \$98,899 | \$98,899 | \$98,899 | \$98,899 | \$98,899 | \$98,899 | \$98,899 |
| General Vacancy | $(\$ 93,954)$ | $(\$ 89,009)$ | (\$84,064) | (\$74,174) | $(\$ 64,284)$ | $(\$ 54,394)$ | $(\$ 44,505)$ | $(\$ 34,615)$ | (\$24,725) | $(\$ 19,780)$ | (\$14,835) | (\$9,890) |
| Scheduled Base Rent | \$4,945 | \$9,890 | \$14,835 | \$24,725 | \$34,615 | \$44,505 | \$54,394 | \$64,284 | \$74,174 | \$79,119 | \$84,064 | \$89,009 |
| Other Income |  |  |  |  |  |  |  |  |  |  |  |  |
| Recoveries | \$1,698 | \$3,453 | \$5,267 | \$9,068 | \$13,102 | \$17,367 | \$21,865 | \$26,595 | \$31,557 | \$34,125 | \$36,751 | \$39,435 |
| Total Other Income | \$1,698 | \$3,453 | \$5,267 | \$9,068 | \$13,102 | \$17,367 | \$21,865 | \$26,595 | \$31,557 | \$34,125 | \$36,751 | \$39,435 |
| Total Rental Income | \$6,643 | \$13,343 | \$20,102 | \$33,793 | \$47,716 | \$61,872 | \$76,259 | \$90,879 | \$105,731 | \$113,244 | \$120,815 | \$128,444 |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |
| CAM | \$3,641 | \$3,814 | \$3,987 | \$4,334 | \$4,681 | \$5,028 | \$5,374 | \$5,721 | \$6,068 | \$6,241 | \$6,414 | \$6,588 |
| Tax | \$21,972 | \$21,972 | \$21,972 | \$21,972 | \$21,972 | \$21,972 | \$21,972 | \$21,972 | \$21,972 | \$21,972 | \$21,972 | \$21,972 |
| Insurance | \$4,163 | \$4,163 | \$4,163 | \$4,163 | \$4,163 | \$4,163 | \$4,163 | \$4,163 | \$4,163 | \$4,163 | \$4,163 | \$4,163 |
| Ground Lease | \$2,374 | \$2,374 | \$2,374 | \$2,374 | \$2,374 | \$2,374 | \$2,374 | \$2,374 | \$2,374 | \$2,374 | \$2,374 | \$2,374 |
| Utilities | \$1,604 | \$1,813 | \$2,022 | \$2,440 | \$2,858 | \$3,277 | \$3,695 | \$4,113 | \$4,532 | \$4,741 | \$4,950 | \$5,159 |
| Management Fee | \$198 | \$396 | \$593 | \$989 | \$1,385 | \$1,780 | \$2,176 | \$2,571 | \$2,967 | \$3,165 | \$3,363 | \$3,560 |
| Total Expenses | \$33,951 | \$34,531 | \$35,112 | \$36,272 | \$37,433 | \$38,594 | \$39,754 | \$40,915 | \$42,075 | \$42,656 | \$43,236 | \$43,816 |
| $\underline{ }$ | (\$27,309) | (\$21,188) | $(\$ 15,010)$ | (\$2,479) | \$10,283 | \$23,278 | \$36,505 | \$49,964 | \$63,655 | \$70,588 | \$77,579 | \$84,628 |
| Cap Reserves | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Cash Flow Before Debt Service | $(\$ 27,309)$ | (\$21,188) | (\$15,010) | (\$2,479) | \$10,283 | \$23,278 | \$36,505 | \$49,964 | \$63,655 | \$70,588 | \$77,579 | \$84,628 |


| Office Space Office Rent | $\begin{aligned} & 39,750 \\ & \$ 33.95 \end{aligned}$ |  |  |
| :---: | :---: | :---: | :---: |
| Other Revenue |  |  |  |
| Parking Spaces | $$ | Total Monthly $\$ 12,000$ | $\begin{array}{c\|} \hline \text { Annually } \\ \$ 144,000 \\ \hline \end{array}$ |
| Costs |  |  |  |
| Expense | Fixed Percent | Monthly | Annually |
| CAM | 50\% | \$8,228 | \$98,739 |
| Tax | 100\% | \$27,789 | \$333,463 |
| Insurance | 100\% | \$4,939 | \$59,271 |
| Utilities | 25\% | \$6,584 | \$79,005 |
| Total |  | \$47,540 | \$570,478 |


| General Vacancy Rate | $5 \%$ |
| :--- | ---: |
|  | $4 \%$ |
| Management Fee |  |
| Cap Reserves | $\$ 0.20$ |


| Lease Up Period | Lease Up Vacancy | Vacant SF |
| :--- | ---: | ---: |
| MOnth 1 | $95 \%$ | 37,763 |
| Month 2 | $90 \%$ | 35,775 |
| Moonth 3 | $85 \%$ | 33,788 |
| Montt 4 | $75 \%$ | 29,813 |
| Month 5 | $65 \%$ | 25838 |
| Month 6 | $55 \%$ | 21,863 |
| Month 7 | $45 \%$ | 17,888 |
| Montt 8 | $35 \%$ | 13,993 |
| Month 9 | $25 \%$ | 9,938 |
| Moonth 10 | $20 \%$ | 7,950 |
| Month 11 | $15 \%$ | 5,963 |
| Month 12 | $10 \%$ | 3,975 |


| Lease Up Vacancy | 95\% | 90\% | 85\% | 75\% | 65\% | 55\% | 45\% | 35\% | 25\% | 20\% | 15\% | 10\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Month 1 | Month 2 | Month 3 | Month 4 | Month 5 | Month 6 | Month 7 | Month 8 | Month 9 | Month 10 | Month 11 | Month 12 |
| Office Rent | \$112,455 | \$112,455 | \$112,455 | \$112,455 | \$112,455 | \$112,455 | \$112,455 | \$112,455 | \$112,455 | \$112,455 | \$112,455 | \$112,455 |
| General Vacancy | (\$106,833) | $(\$ 101,210)$ | $(\$ 95,587)$ | (\$84,342) | $(\$ 73,096)$ | (\$61,850) | (\$50,605) | $(\$ 39,359)$ | (\$28,114) | $(\$ 22,491)$ | (\$16,868) | (\$11,246) |
| Scheduled Base Rent | \$5,623 | \$11,246 | \$16,868 | \$28,114 | \$39,359 | \$50,605 | \$61,850 | \$73,096 | \$84,342 | \$89,964 | \$95,587 | \$101,210 |
| Other Income |  |  |  |  |  |  |  |  |  |  |  |  |
| Recoveries | \$2,116 | \$4,301 | \$6,553 | \$11,260 | \$16,238 | \$21,487 | \$27,007 | \$32,799 | \$38,861 | \$41,994 | \$45,194 | \$48,462 |
| Parking | \$12,000 | \$12,000 | \$12,000 | \$12,000 | \$12,000 | \$12,000 | \$12,000 | \$12,000 | \$12,000 | \$12,000 | \$12,000 | \$12,000 |
| Total Other Income | \$14,116 | \$16,301 | \$18,553 | \$23,260 | \$28,238 | \$33,487 | \$39,007 | \$44,799 | \$50,861 | \$53,994 | \$57,194 | \$60,462 |
| Total Rental Income | \$19,739 | \$27,546 | \$35,421 | \$51,374 | \$67,597 | \$84,092 | \$100,858 | \$117,895 | \$135,202 | \$143,958 | \$152,781 | \$161,672 |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |
| CAM | \$4,320 | \$4,526 | \$4,731 | \$5,143 | \$5,554 | \$5,965 | \$6,377 | \$6,788 | \$7,200 | \$7,405 | \$7,611 | \$7,817 |
| Tax | \$27,789 | \$27,789 | \$27,789 | \$27,789 | \$27,789 | \$27,789 | \$27,789 | \$27,789 | \$27,789 | \$27,789 | \$27,789 | \$27,789 |
| Insurance | \$4,939 | \$4,939 | \$4,939 | \$4,939 | \$4,939 | \$4,939 | \$4,939 | \$4,939 | \$4,939 | \$4,939 | \$4,939 | \$4,939 |
| Ground Lease | \$3,164 | \$3,164 | \$3,164 | \$3,164 | \$3,164 | \$3,164 | \$3,164 | \$3,164 | \$3,164 | \$3,164 | \$3,164 | \$3,164 |
| Utilities | \$1,893 | \$2,140 | \$2,387 | \$2,880 | \$3,374 | \$3,868 | \$4,362 | \$4,856 | \$5,349 | \$5,596 | \$5,843 | \$6,090 |
| Management Fee | \$225 | \$450 | \$675 | \$1,125 | \$1,574 | \$2,024 | \$2,474 | \$2,924 | \$3,374 | \$3,599 | \$3,823 | \$4,048 |
| Total Expenses | \$42,329 | \$43,007 | \$43,684 | \$45,039 | \$46,394 | \$47,749 | \$49,104 | \$50,459 | \$51,814 | \$52,492 | \$53,169 | \$53,847 |
| NOI | (\$22,590) | (\$15,461) | $(58,263)$ | \$6,334 | \$21,203 | \$36,343 | \$51,753 | \$67,435 | \$83,388 | \$91,466 | \$99,612 | \$107,825 |
| Cap Reserves | \$663 | \$663 | \$663 | \$663 | \$663 | \$663 | \$663 | \$663 | \$663 | \$663 | \$663 | \$663 |
| Cash Flow Before Debt Service | (\$23,253) | (\$16,123) | ( 58,926 ) | \$5,672 | \$20,541 | \$35,680 | \$51,091 | \$66,773 | \$82,725 | \$90,803 | \$98,949 | $\stackrel{\text { \$107,163 }}{ }$ |

## Stabiiized Full Building

|  | 1 | Year 2 | Year 3 | Year 4 | ar | ar 6 | ear 7 | Year 8 | Year9 | Year 10 | Year 11 | Year 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | Year 20 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential Rent | \$1,855,972 | \$1,911,652 | \$1,969,01 | \$2,028,071 | \$2,08,913 | \$2,151,581 | \$2,216,128 | \$2,82,612 | \$2,351,090 | \$2,421,623 | \$2,494,272 | \$2,569,100 | \$2,646,173 | \$2,725,558 | \$2,807,325 | \$2,891,545 | \$2,978,291 | \$3,067,640 | \$3,159,669 | \$3,25,459 |
| Office Rent | \$1,39,465 | \$1,389,949 | \$1,431,647 | \$1,47,597 | \$1,518,835 | \$1,564,400 | \$1,61,332 | \$1,659,671 | \$1,70, 462 | \$1,760,745 | \$1,813,568 | \$1,867,975 | \$1,924,014 | \$1,981,735 | \$2,041,187 | \$2,102,422 | \$2,165,495 | \$2,23,460 | \$2,29,373 | \$2,366,29 |
| Retail Rent | \$1,186,789 | \$1,22,393 | \$1,259,064 | \$1,29,836 | \$1,35,742 | \$1,375,814 | \$1,417,088 | \$1,45,601 | \$1,503,389 | \$1,548,491 | \$1,54,945 | \$1,642,794 | \$1,692,077 | \$1,742,840 | \$1,795,125 | \$1,848,979 | \$1,904,448 | \$1,961,581 | \$2,020,42 | \$2,081,042 |
| Total Potential Rent | \$4,392,226 | \$4,523,993 | \$4,659,713 | \$4,99,504 | \$4,943,489 | \$5,091,794 | \$5,244,548 | \$5,401,884 | \$5,56,941 | \$5,730,859 | \$5,902,785 | \$6,079,868 | \$6,262,264 | \$6,450,132 | \$6,643,636 | \$6,842,945 | \$7,048,234 | \$7,259,681 | \$7,477,471 | 57,701,795 |
| General Vacancy | ( $\$ 299,611$ ) | $(\$ 226,200)$ | $(5232,986)$ | $(\$ 239,975)$ | ( $\$ 247,174$ ) | $(\$ 254,590)$ | ( $\$ 222,227$ ) | ( $\$ 270,094)$ | ( 5278,197$)$ | ( $\$ 286,543)$ | $(\$ 295,139)$ | $(\$ 303,993)$ | $(\$ 313,113)$ | $(5322,507)$ | ( $\$ 332,182)$ | ( $\$ 342,147)$ | ( $\$ 352,412$ ) | ( $\$ 362,984$ ) | $(\$ 373,874)$ | $(5385,090)$ |
| Scheduled Base Rent | \$4,172,615 | \$4,297,793 | \$4,426,727 | \$4,55,529 | \$4,696,315 | \$4,837,204 | \$4,982,320 | \$5,131,990 | \$5,285,74 | \$5,444,316 | \$5,607,646 | \$5,775,875 | \$5,949,151 | \$6,127,626 | \$6,311,454 | \$6,500,798 | \$6,695,822 | \$6,896,697 | \$7,103,598 | \$7,316,706 |
| Other Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Recoveries | \$3,583,001 | \$3,617,917 | \$3,65, 265 | \$3,99,876 | \$3,72,982 | \$1,382,643 | \$1,42, 403 | \$1,465,371 | \$1,508,584 | \$1,553,078 | \$1,58,891 | \$1,646,064 | \$1,694,635 | \$1,744,648 | \$1,796,144 | \$1,849,169 | \$1,903,767 | \$1,959,985 | \$2,017,872 | \$2,077,477 |
| Parking | \$144,000 | \$148,320 | \$152,770 | \$157,353 | \$162,073 | \$166,935 | \$171,944 | \$177,102 | \$182,415 | \$187,887 | \$193,524 | \$199,330 | \$205,310 | \$211,469 | \$217,813 | \$224,347 | \$231,078 | \$238,010 | \$245,15 | \$252,505 |
| Total Other Income | \$3,27,001 | \$3,766,237 | \$3,806,634 | \$3,48, 228 | \$3,891,055 | \$1,549,579 | \$1,595, 346 | \$1,642,473 | \$1,690,999 | \$1,740,965 | \$1,792,415 | \$1,845,393 | \$1,899,945 | \$1,956,117 | \$2,013,957 | \$2,073,516 | \$2,134,844 | \$2,197,995 | \$2,263,022 | \$2,329,982 |
| Total Rental Income | \$7,89, 616 | \$8,064,030 | \$8,233,361 | \$8,407,757 | \$8,58, 370 | \$6,386,783 | \$6,57, 667 | \$6,74, 263 | \$6,976,742 | \$7,185,281 | \$7,400,061 | \$7,621,268 | \$7,849,096 | \$8,083,742 | \$8,325,412 | \$8,574,314 | \$8,830,666 | \$9,094,692 | 59,366,62 | \$9,646,68 |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| САм | \$329,411 | \$339,293 | \$349,472 | \$359,956 | \$370,755 | \$381,878 | \$393,334 | \$405,134 | \$417,288 | \$429,807 | \$442,701 | \$455,982 | \$469,66 | 5483,75 | 5498,26 | 513,2 | \$528,60 | \$544,46 | \$560,8 | \$577,62 |
| Tax | \$864,058 | \$889,980 | \$908,431 | \$927,435 | \$947,010 | \$967,172 | \$987,939 | \$1,009,329 | \$1,031,361 | \$1,054,053 | \$1,077,426 | \$1,101,501 | \$1,126,298 | \$1,151,838 | \$1,178,145 | \$1,205,241 | \$1,233,150 | \$1,261,896 | 51,291, | 1,322,002 |
| Insurance | \$148,827 | \$153,292 | \$156,667 | \$160,143 | \$163,724 | \$167,412 | \$171,211 | \$175,123 | \$179,153 | \$183,304 | \$187,580 | \$191,984 | \$196,520 | \$201,192 | \$206,004 | \$210,960 | \$216,065 | \$221,324 | \$226,740 | \$232,318 |
| Ground Lease | \$100,000 | \$101,500 | \$103,023 | \$104,568 | \$106,136 | \$108,259 | \$110,424 | \$112,633 | \$114,885 | \$117,183 | \$119,527 | \$121,917 | \$124,356 | \$126,843 | \$129,380 | \$131,967 | \$134,607 | \$137,299 | \$140,045 | \$142,846 |
| Utilities | \$209,535 | \$215,821 | \$220,330 | \$224,975 | \$229,759 | \$234,687 | \$239,762 | \$244,990 | \$250,374 | \$255,920 | \$261,632 | \$267,516 | \$273,576 | \$279,818 | \$286,248 | \$292,870 | \$299,691 | \$306,716 | \$313,953 | \$321,406 |
| TI Recovery | \$2,38,925 | \$2,385,925 | \$2,38,925 | \$2,385,925 | \$2,38,925 | s0 | S0 | so | s0 | \$0 | \$0 | \$0 | \$0 | \$0 | 50 | 50 | 50 | \$0 | \$0 | s0 |
| Management Fee | \$166,905 | \$171,912 | \$177,069 | \$182,381 | \$187,853 | \$193,488 | \$199,293 | \$205,272 | \$211,430 | \$217,773 | \$224,306 | \$231,035 | \$237,966 | \$245,105 | \$252,458 | \$260,032 | \$267,833 | \$275,868 | \$284,144 | \$292,668 |
| Total Expenses | \$4,204,661 | \$4,257,723 | \$4,300,917 | \$4,345,384 | \$4,391, 162 | \$2,052,896 | \$2,101,963 | \$2,152,480 | \$2,204,491 | \$2,258,040 | \$2,313,172 | \$2,369,935 | \$2,428,377 | \$2,488,547 | \$2,550,498 | \$2,614,282 | \$2,679,954 | \$2,747,569 | \$2,817,186 | \$2,88,864 |
| $\stackrel{\text { NOI }}{ }$ | \$3,94,956 | \$3,806,307 | \$3,932,444 | \$4,062,373 | \$4,196,208 | \$4,333,887 | \$4,475,704 | \$4,621,783 | \$4,72,251 | \$4,927,241 | \$5,066,888 | \$5,251,333 | \$5,420,719 | \$5,595,195 | \$5,774,914 | \$5,960,032 | \$6,150,713 | \$6,347,123 | S6,549,434 | \$6,757,82 |
| Cap Reserves | \$14,973 | \$14,973 | \$14,973 | \$14,973 | \$14,973 | \$14,973 | \$14,973 | \$14,973 | \$14,973 | \$14,973 | \$14,973 | \$14,973 | \$14,973 | \$14,973 | \$14,973 | \$14,973 | \$14,973 | \$14,973 | \$14,97 | \$14,97 |
| Cash Flow Before Debt Service | \$3,67,983 | \$3,791,335 | \$3,917,472 | \$4,047,400 | \$4,181,235 | \$4,318,914 | \$4,460,731 | \$4,606,810 | \$4,757,278 | \$4,912,268 | \$5,071,916 | \$5,236,360 | \$5,405,746 | \$5,580,222 | \$5,759,941 | \$5,945,05 | \$6,135,74 | \$6,332,150 | \$6,534,461 | \$6,74,851 |


| Ground Lease |  |
| :--- | ---: |
| Base Amount | $\$ 100,000$ |
| Growth Years 1-5 | $1.50 \%$ |
| Years 6 on | $2.00 \%$ |

# Lease Up Period Full Building 

|  | Month 1 | Month 2 | Month 3 | Month 4 | Month 5 | Month 6 | Month 7 | Month 8 | Month 9 | Month 10 | Month 11 | Month 12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential Rent | \$154,664 | \$154,664 | \$154,664 | \$154,664 | \$154,664 | \$154,664 | \$154,664 | \$154,664 | \$154,664 | \$154,664 | \$154,664 | \$154,664 |
| Office Rent | \$112,455 | \$112,455 | \$112,455 | \$112,455 | \$112,455 | \$112,455 | \$112,455 | \$112,455 | \$112,455 | \$112,455 | \$112,455 | \$112,455 |
| Retail Rent | \$98,899 | \$98,899 | \$98,899 | \$98,899 | \$98,899 | \$98,899 | \$98,899 | \$98,899 | \$98,899 | \$98,899 | \$98,899 | \$98,899 |
| Total Potential Rent | \$366,019 | \$366,019 | \$366,019 | \$366,019 | \$366,019 | \$366,019 | \$366,019 | \$366,019 | \$366,019 | \$366,019 | \$366,019 | \$366,019 |
| General Vacancy | $(\$ 321,237)$ | $(\$ 286,706)$ | $(\$ 252,235)$ | (\$204,471) | $(\$ 172,237)$ | (\$155,537) | $(\$ 138,905)$ | $(\$ 130,076)$ | (\$121,320) | $(\$ 118,262)$ | $(\$ 115,280)$ | (\$112,378) |
| Scheduled Base Rent | \$44,782 | \$79,313 | \$113,784 | \$161,548 | \$193,781 | \$210,482 | \$227,114 | \$235,943 | \$244,699 | \$247,757 | \$250,739 | \$253,641 |
| Other Income |  |  |  |  |  |  |  |  |  |  |  |  |
| Recoveries | \$3,814 | \$7,754 | \$11,819 | \$20,328 | \$29,340 | \$38,854 | \$48,872 | \$59,393 | \$70,417 | \$76,118 | \$81,945 | \$87,897 |
| Parking | \$12,000 | \$12,000 | \$12,000 | \$12,000 | \$12,000 | \$12,000 | \$12,000 | \$12,000 | \$12,000 | \$12,000 | \$12,000 | \$12,000 |
| Total Other Income | \$15,814 | \$19,754 | \$23,819 | \$32,328 | \$41,340 | \$50,854 | \$60,872 | \$71,393 | \$82,417 | \$88,118 | \$93,945 | \$99,897 |
| Total Rental Income | \$60,596 | \$99,067 | \$137,603 | \$193,876 | \$235,121 | \$261,336 | \$287,986 | \$307,336 | \$327,116 | \$335,875 | \$344,684 | \$353,538 |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |
| CAM | \$14,412 | \$16,020 | \$17,628 | \$19,922 | \$21,601 | \$22,667 | \$24,039 | \$24,797 | \$25,556 | \$25,935 | \$26,314 | \$26,693 |
| Tax | \$72,005 | \$72,005 | \$72,005 | \$72,005 | \$72,005 | \$72,005 | \$72,005 | \$72,005 | \$72,005 | \$72,005 | \$72,005 | \$72,005 |
| Insurance | \$12,402 | \$12,402 | \$12,402 | \$12,402 | \$12,402 | \$12,402 | \$12,402 | \$12,402 | \$12,402 | \$12,402 | \$12,402 | \$12,402 |
| Utilities | \$5,020 | \$6,271 | \$7,522 | \$9,428 | \$10,936 | \$12,047 | \$13,357 | \$14,269 | \$15,181 | \$15,637 | \$16,093 | \$16,549 |
| Management Fee | \$732 | \$2,392 | \$4,052 | \$6,444 | \$8,218 | \$9,372 | \$10,527 | \$11,372 | \$12,218 | \$12,641 | \$13,063 | \$13,486 |
| Total Expenses | \$104,571 | \$109,090 | \$113,609 | \$120,201 | \$125,162 | \$128,493 | \$132,330 | \$134,846 | \$137,362 | \$138,619 | \$139,877 | \$141,135 |
| NOI | (\$43,975) | (\$10,023) | \$23,995 | \$73,675 | \$109,959 | \$132,843 | \$155,656 | \$172,490 | \$189,755 | \$197,256 | \$204,806 | \$212,403 |
| Cap Reserves | \$1,248 | \$1,248 | \$1,248 | \$1,248 | \$1,248 | \$1,248 | \$1,248 | \$1,248 | \$1,248 | \$1,248 | \$1,248 | \$1,248 |
| Cash Flow Before Debt Service | $(\$ 45,223)$ | (\$11,271) | \$22,747 | \$72,427 | \$108,711 | \$131,595 | \$154,408 | \$171,242 | \$188,507 | \$196,008 | \$203,559 | \$211,156 |

